

# Valorization and Quantum Technologies

Valorization day – 25/01/2023

Matthieu Delbecq

Sorbonne Université – Laboratoire de Physique de l'ENS



## DIM QUANTIP

Domaine de recherche et d'Innovation Majeur (DIM)  
Quantum Technologies in Paris Region

DIM | Axes

Le DIM QuanTiP en chiffres :

1100

CHERCHEURS

138

ÉQUIPES

38

LABORATOIRES

47

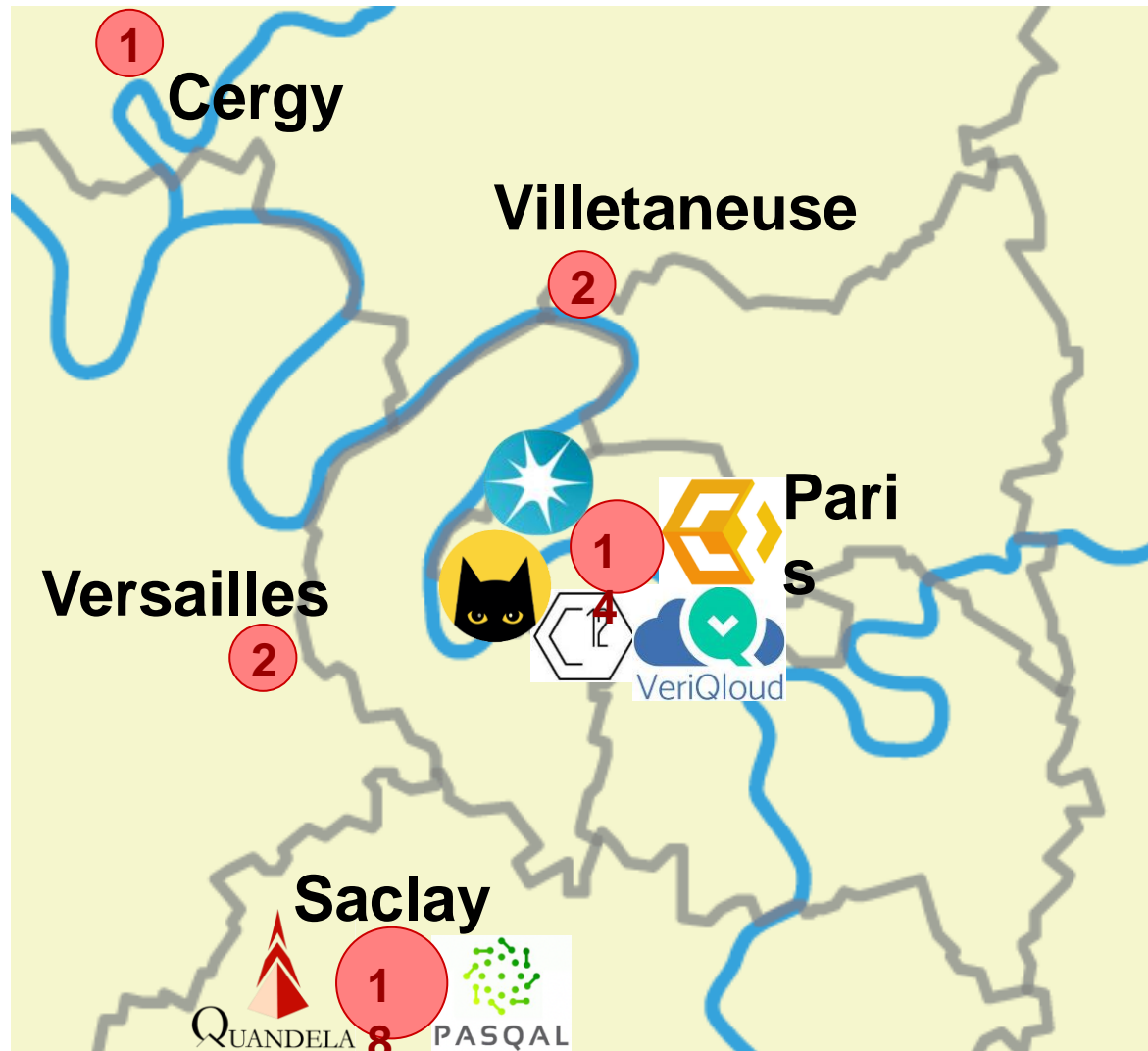
PARTENAIRES



**Hélène Perrin**



**Senka Ćuk**



**Pluridisciplinary research effort**  
**+1000 researchers:** (50% permanent 35% PhD students, 15% postdocs)  
**37 laboratories,** 138 groups, 21 institutions, 6 scientific domains  
**7 startups born during SIRTEQ!**



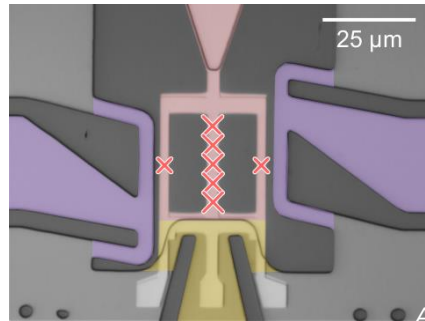
## Common projects with industry



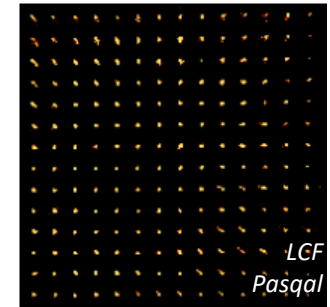
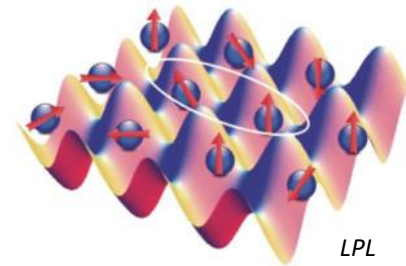
...and more

# Quantum technologies: 4 ranges of application

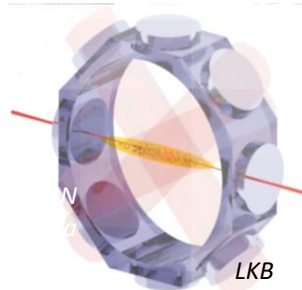
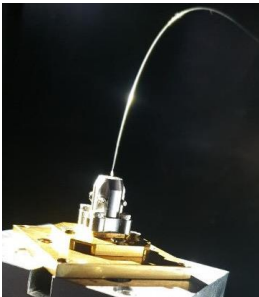
## Quantum computing



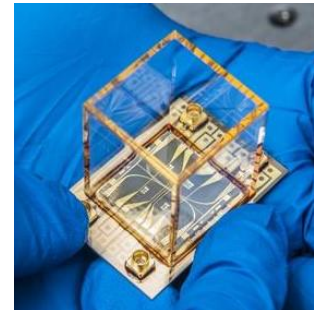
## Quantum simulation



## Quantum communications



## Quantum sensing



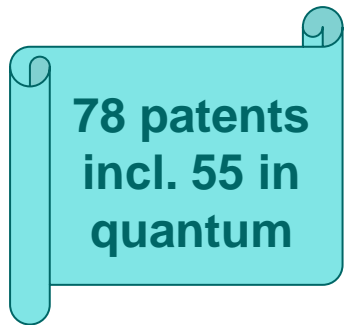
A stylized orange globe icon with latitude and longitude lines.

+200 european projects

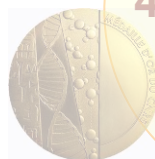
9 Flagship among 20

A blue line-art icon of a seedling with two leaves.

7 start-ups

A light blue scroll icon with a ribbon.

78 patents incl. 55 in quantum

A gold Nobel prize medal icon with a red ribbon.

3 Nobel prizes  
4 gold medals  
+100 prizes since 2015

Two blue gear icons.

joint projects with +20 industrials

A pink graduation cap icon.

43 ERC\*

20 IUF°

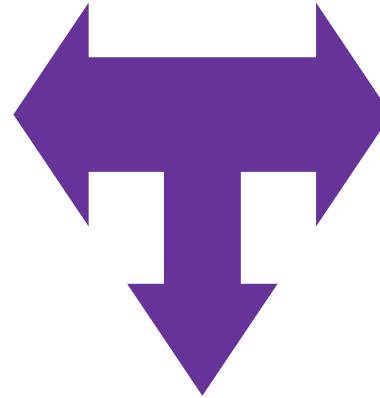
A green and blue globe icon showing the continents.

~1000 international collaborations



## Support research

collaborations  
shared equipments  
interdisciplinarity  
reactivity




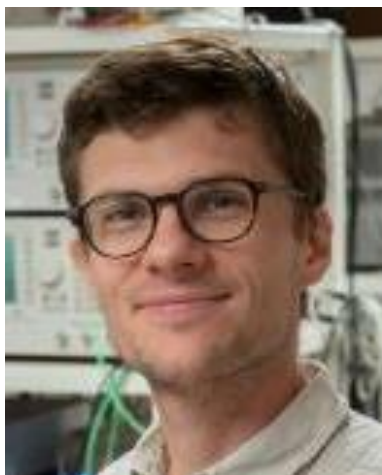
## Trigger innovation

valorisation  
collaborations  
Club Quantip  
meet 2 worlds  
training



## Share

outreach   
reach young people  
international conference  
visibility of QT



**Matthieu Delbecq (LPENS)**  
C12

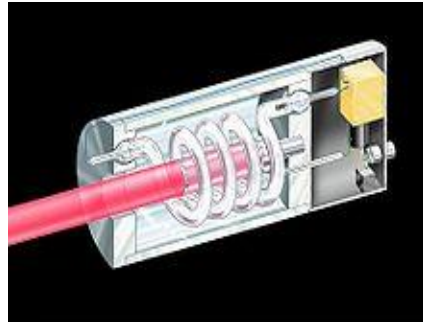


**Pascale Senellart (C2N)**  
Quandela

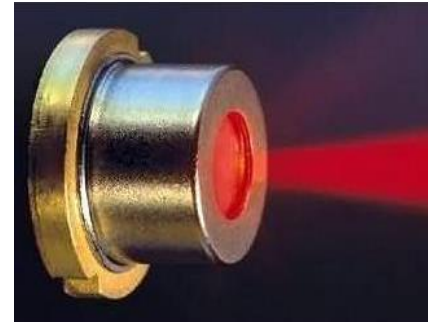
<b>Senka Ćuk</b>	QuanTiP	
<b>Eleni Diamanti</b>	LIP6	WeLinq
<b>Sylvain Gigan</b>	LKB	LightOn
<b>Elvira Shishenina</b>	Lab quantique	BMW



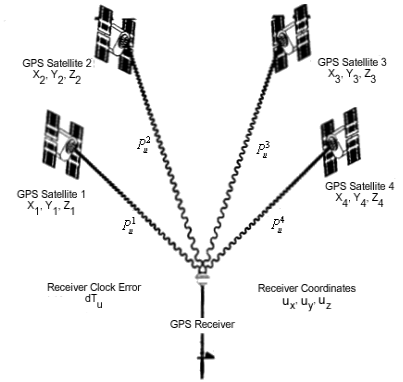
Transistor  
1947



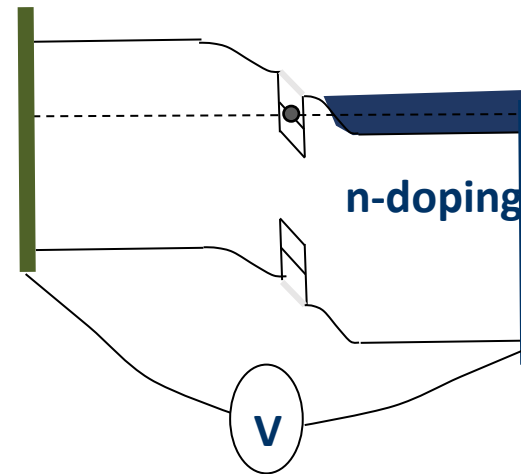
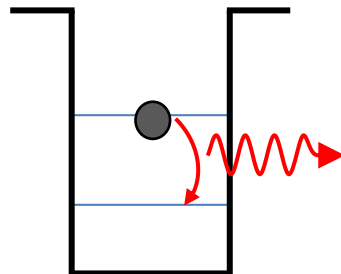
Ruby laser  
1960



Laser diode  
1962



GPS  
1995

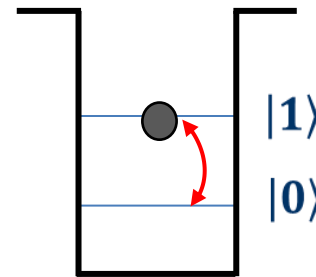
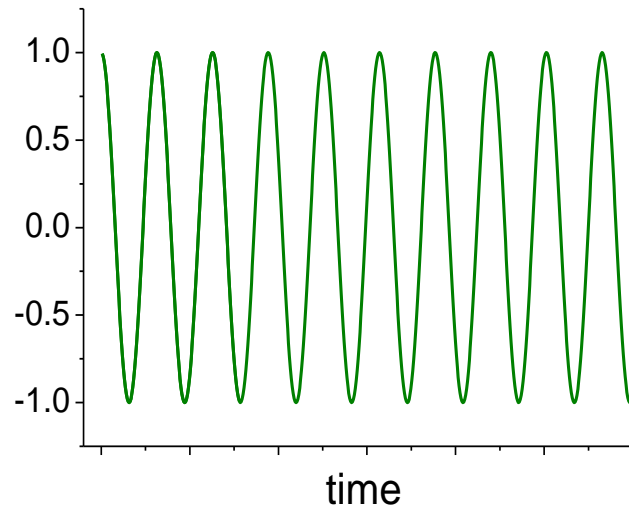


Precise knowledge and control of discrete energy levels



Dowling, J. P. & Milburn, G. J. Quantum technology: the second quantum revolution. *Phil. Trans. R. Soc. A* 361, 1655–1674 (2003).

## 1<sup>st</sup> ingredient: quantum coherence



From the classical information bit  $|0\rangle$  or  $|1\rangle$

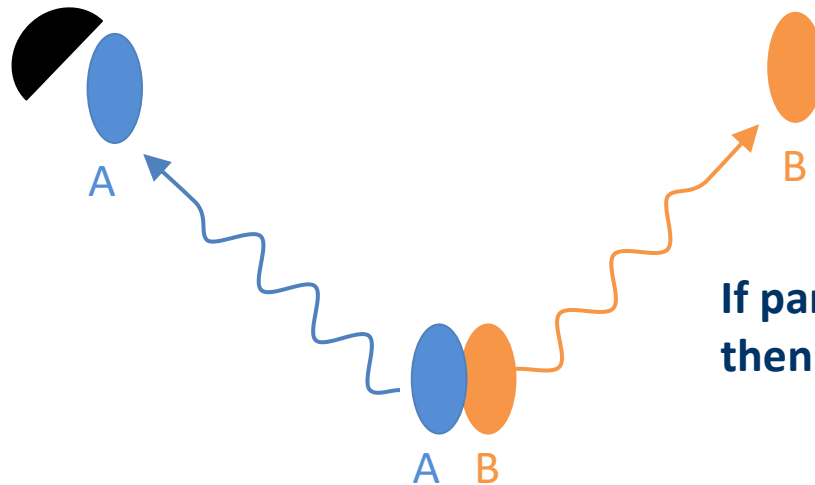
...to the quantum bit  $|0\rangle + e^{i\phi}|1\rangle$

## 2<sup>nd</sup> ingredient: entanglement

Exemple: two particles A and B with a common fate:

$$|0_A, 0_B\rangle + |1_A, 1_B\rangle$$

detector



If particle A detected in state 0,  
then B is in state 0

Le Monde | ACTUALITÉS | ÉCONOMIE | VIDÉOS | DÉBATS | CULTURE | LE GOÛT DU MONDE | SERVICES



ROSS D. FRANKLIN / AP

ÉCONOMIE - TECHNOLOGIES

## Les entreprises fascinées par la révolution quantique

## Les Echos

Idées | Économie | Politique | Entreprises | Finance-Marchés | Monde | Bourse | Tech-Médias | Start-up | Régions | Patrimoine | Médias | High Tech | Intelligence artificielle

## Quantique : trois technologies ébouriffantes à connaître, hormis l'ordinateur quantique 🤖

Les technologies quantiques, auxquelles la France va consacrer 1,8 milliard d'euros, sortent à peine du monde des laboratoires. Outre l'ordinateur quantique, elles pourraient donner naissance à des innovations bouleversantes d'ici quelques années.

Lire plus tard | Commenter | Partager | Emmanuel Macron | Google



La révolution la plus attendue est celle de l'ordinateur quantique universel. (Getty Images)

## [L'instant tech] Quand L'Usine Nouvelle teste l'ordinateur quantique photonique de Quandela

Pour lire l'intégralité de cet article, [testez gratuitement L'Usine Nouvelle - édition Abonné](#)

Avec l'aide de Yoann Pietri, doctorant au laboratoire d'informatique de Sorbonne Université (LIP6), L'Usine Nouvelle a pris en main l'ordinateur quantique photonique de la start-up Quandela, grâce à un accès exclusif à leur service cloud. De quoi s'offrir une petite immersion dans la programmation quantique sur le premier processeur européen accessible en ligne. Entre incompréhension et fascination.

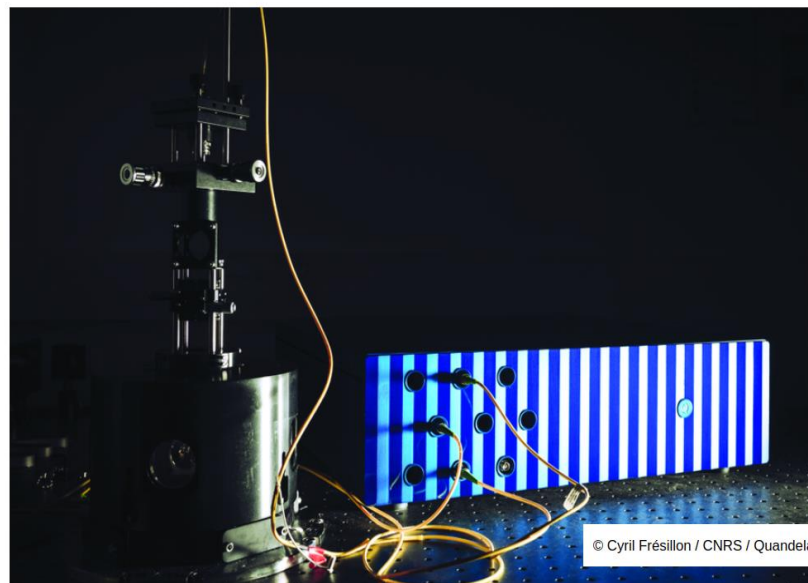
Réservé aux abonnés

Gautier Virol

09 Janvier 2023  
11h00

🕒 7 min. de lecture

CC



© Cyril Frésillon / CNRS / Quandela

Une installation expérimentale chez Quandela.



L'expertise technique et scientifique de référence

Tapez votre recherche ici



RESSOURCES DOCUMENTAIRES

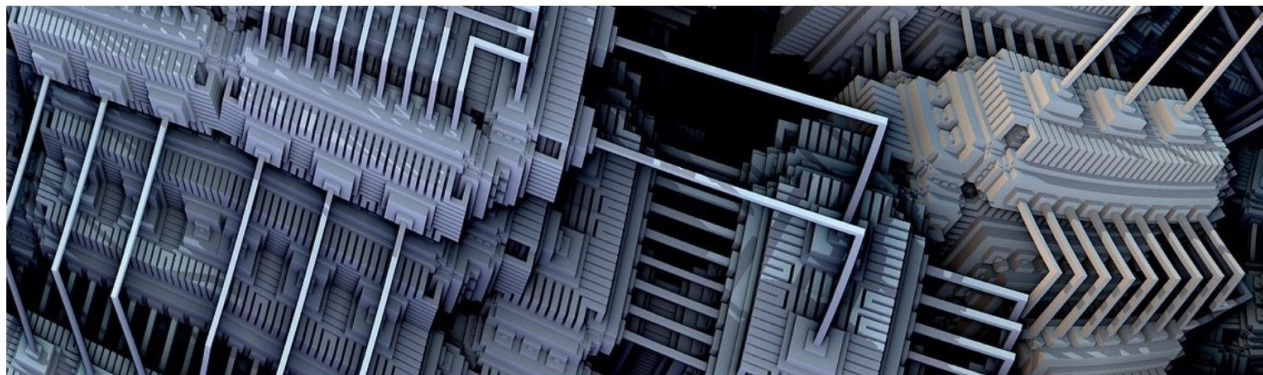


LE MAGAZINE D'ACTUALITÉ

NOUVEAUTÉS



Accueil > Le Magazine d'Actualité > Informatique et Numérique > Siquance, la start-up française qui développe l'ordinateur quantique



EN CE MOMENT

# Siquance, la start-up française qui développe l'ordinateur quantique

## Le Crédit agricole teste avec succès le quantique pour doper ses modèles prédictifs

Pour lire l'intégralité de cet article, [testez gratuitement Industrie & Technologies - édition Abonné](#)

La banque de financement et d'investissement du Crédit agricole boucle le premier cas d'usage réel résolu de A à Z grâce à l'informatique quantique. Un projet de quinze mois mené avec les start-up Pasqal et Multiverse.

Réservé aux abonnés

Kevin Poireault



05 Octobre 2022  
10h00

🕒 5 min. de lecture

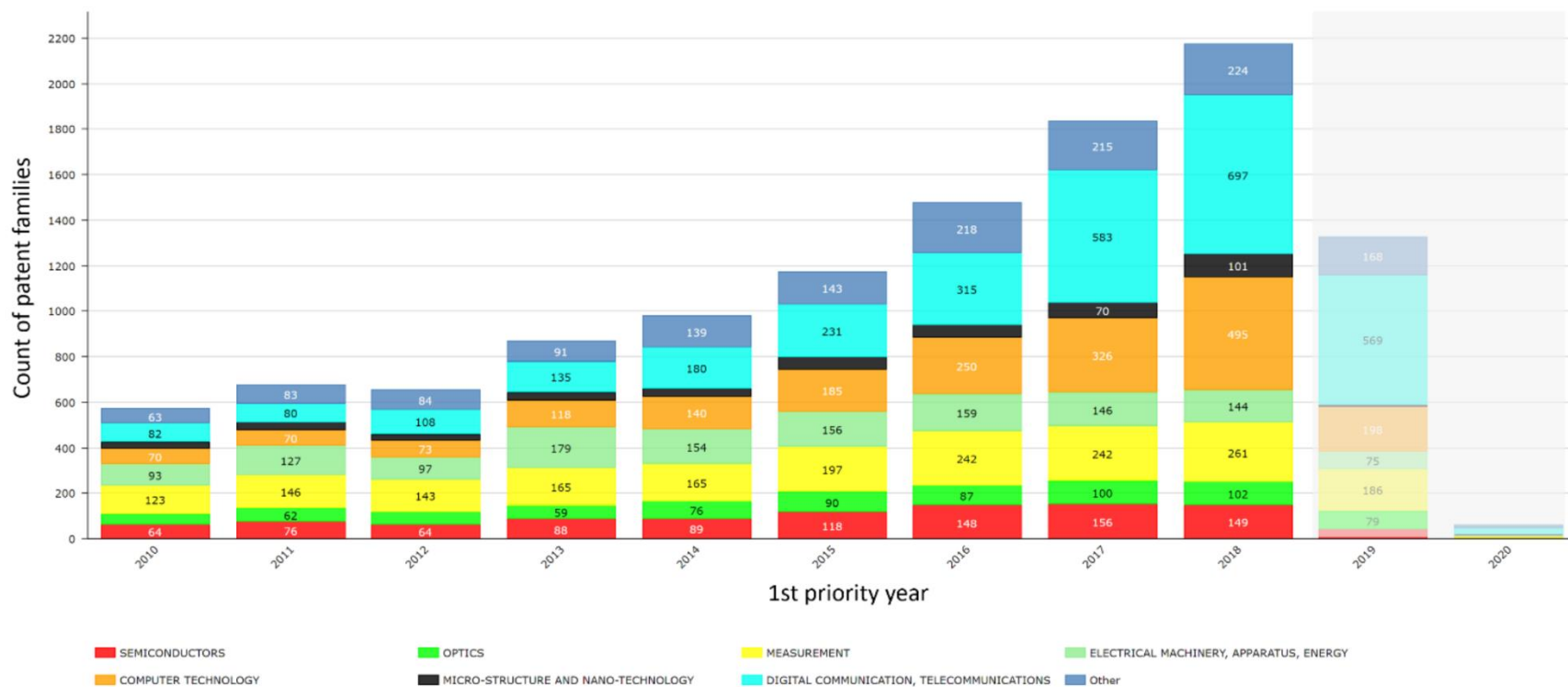


© Deyan Parouchev

Le calculateur quantique de la deeptech Pasqal a été utilisé pour entraîner un modèle de machine learning.

	atoms	electron superconducting loops & controlled spin				photons		
	<p>trapped ions</p>	<p>cold atoms</p>	<p>quantum annealing</p>	<p>super-conducting</p>	<p>silicon</p>	<p>NV centers</p>	<p>topological</p>	<p>photons</p>
vendors								
labs (*)								

(cc) Olivier Ezratty, December 2021







France needs to step up in patenting !

## Les Echos

Idées Économie Politique Entreprises Finance - Marchés Monde Bourse Tech-Médias Start-up Régions Patrimoine

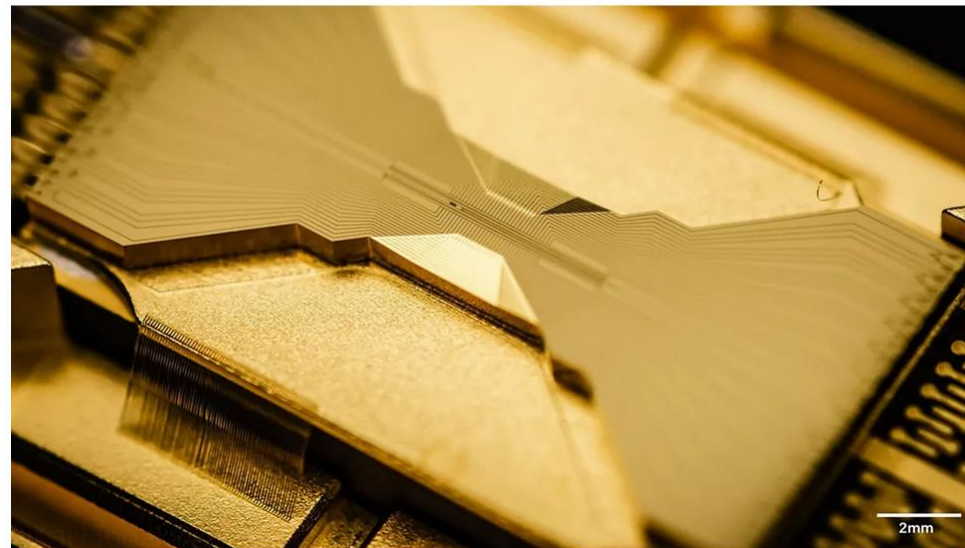
Médias High Tech Intelligence artificielle

### Quantique : le réveil des investisseurs 🚀

05/11/2021

Les investissements privés dans les start-up qui développent des ordinateurs quantiques s'envolent. Les premières introductions en Bourse arrivent. La disponibilité des capitaux, les promesses de la technologie et la levée des premiers obstacles techniques ont ouvert au secteur les vannes de la finance.

[Lire plus tard](#) [Commenter](#) [Partager](#) [Goldman Sachs](#) [Google](#)

















Une première start-up du quantique s'est introduite en Bourse début octobre avec une valorisation de 1,8 milliard de dollars. (IonQ)

# QT start-up investment activity surpassed \$1.4 billion in 2021, more than double that of 2020...

Not exhaustive



1. Based on public investment data recorded in PitchBook; actual investment is likely higher.  
 2. Public announcements of major deals; actual investment is likely higher as for 7 out of 20 deals done in 2H2021 the deal size was not disclosed.

- 
• PsiQuantum raises \$450m (2021); valuation of ~\$3.15b
- 
• ionQ raises \$350m (2021); valuation of ~\$2b
- 
• Xanadu closes \$100m deal; valuation > \$1b
  
- 
• ColdQuanta announces \$110m
- 
• China's Origin Quantum secures \$140m
- 
• Finnish Startup IQM raises €128m
- 
• Atom Computing raises \$60m
- 
• Terra Quantum AG extends series A funding to \$75m
- 
• German-Based EleQtron Raises €50m
- 
• D-Wave begins trading, secures \$150m in long-term funding
- 
• Silicon Quantum Computing , prepares For a \$91m funding round
  
- 
• Quantonation Ventures announces the final closing of its €91m Quantum Technologies Fund
- 
• QBN and CM-Equity sets up €100m Quantum Technologies Fund
- 

“Qunicorns”

“Qfunds”

An equity market analyst firm estimates that **Quantinuum** could offer a significant return for **Honeywell investors**, with a valuation that could reach well into the billions. In a paper acquired by The Quantum Insider, Vertical Research Partners reported that, based on their assumptions and projections, the discounted equity value of Quantinuum could reach circa **\$37 billion within a decade**.



**“THE VALUATIONS ARE HEADY BUT THE PROJECTIONS ARE BASED ON WHAT COULD BE AN ADDRESSABLE MARKET THAT WOULD BE WORTH TRILLIONS SPREAD OVER A NUMBER OF INDUSTRIES. BY 2050, HONEYWELL EXPECTS A \$1 TRILLION IN USE CASES FOR QUANTUM AND QUANTINUUM COULD ADDRESS MORE THAN HALF — \$550 BILLION — OF THAT TOTAL ADDRESSABLE MARKET.”**

EXHIBIT 2 | The Expected Phases of Quantum Computing Maturity

	<b>NISQ era</b> 3–5 years	<b>Broad quantum advantage</b> 10+ years	<b>Full-scale fault tolerance</b> 20+ years
<p>Technical achievement</p>	Error mitigation	Error correction	Modular architecture
<p>Example of business impact</p>	Material simulations that reduce expensive and time-consuming trial-and-error lab testing	Near-real-time risk assessment for financial services firms (e.g., quant hedge funds)	De novo drug design with large biologics that have minimal off-target effects
<p>Estimated impact (operating income)</p>	<b>\$2 billion–\$5 billion</b>	<b>\$25 billion–\$50 billion</b>	<b>\$450 billion–\$850 billion</b>

Source: BCG analysis.

# SiecleDigital

Économie Technologie Marketing Retail Cybersécurité Médias Réseaux sociaux Outils

TECHNOLOGIE

## L'informatique quantique en passe de vivre une traversée du désert ?

Il semblerait que l'informatique quantique ne permettra pas de changer notre quotidien... Pour l'instant.

Par Zacharie Tazrout - @Zach\_Tzt

Publié le 10 janvier 2023 à 17h41 - Mis à jour le 10 janvier 2023 à 18h00

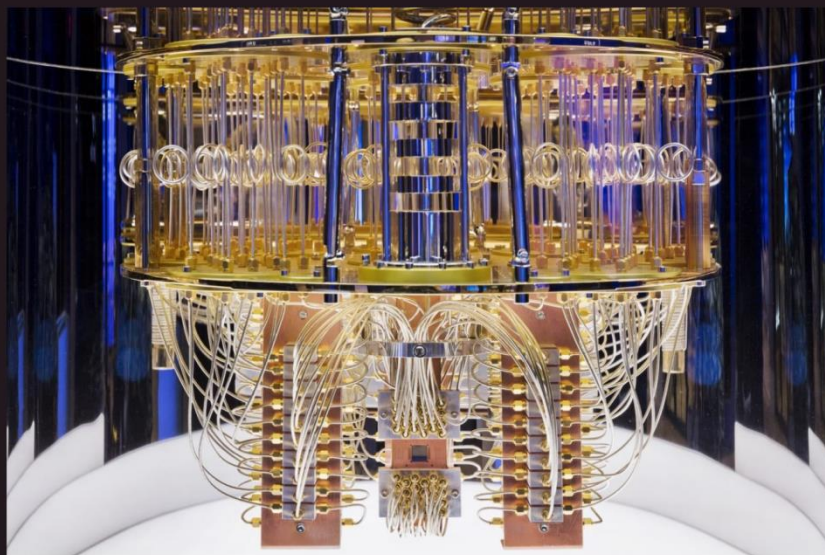


Image : IBM Research / Flickr.

### À lire aussi

Des artistes portent plainte contre une IA génératrice d'images

LIRE L'ARTICLE

Les applications de Google bientôt dans les voitures Porsche ?

LIRE L'ARTICLE

Microsoft annonce l'arrivée de ChatGPT dans Azure OpenAI Service

LIRE L'ARTICLE

Docaposte, filiale de La Poste, s'installe un peu plus dans le secteur de la santé



**The Observer**  
Technology

## Computers need to make a quantum leap before they can crack encrypted messages

*John Naughton*

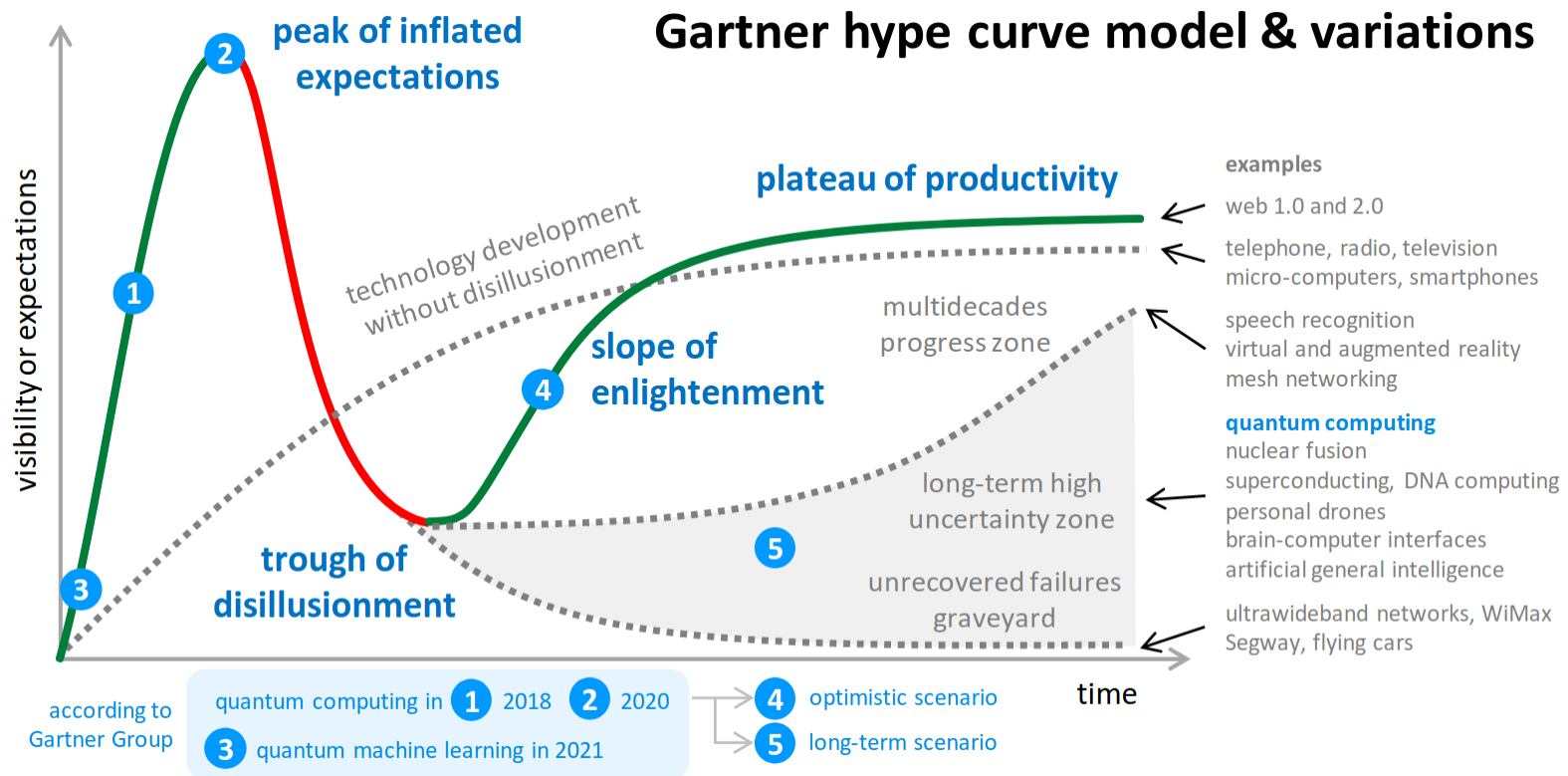


Sat 14 Jan 2023 16.00 GMT

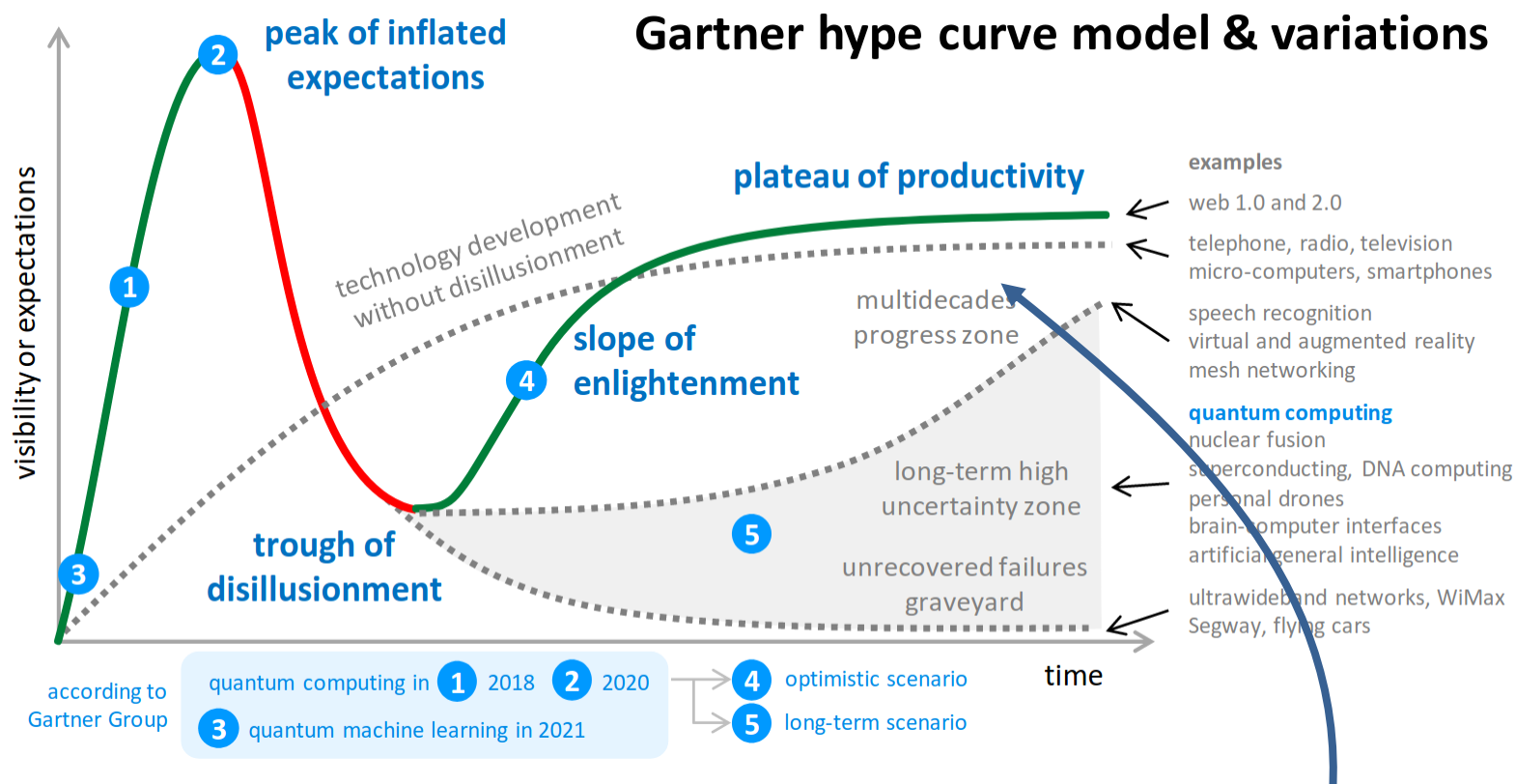
The latest claims by scientists that they are able to break the most common digital encryption system are far-fetched

There will be more where that came from. So it's time for a reality check. Quantum computers are interesting, but experience so far suggests they are exceedingly tricky to build and even harder to scale up. There are now about **50 working machines**, most of them minuscule in terms of qubits. The biggest is one of IBM's, which has - wait for it - 433 qubits, which means scaling up to 20m qubits might, er, take a while. This will lead realists to conclude that RSA encryption is safe for the time being and critics to say that it's like nuclear fusion and **artificial general intelligence** - always 50 years in the future. That doubtless will not prevent Rishi Sunak from declaring his intention to make the UK "a world leader in quantum" but my money is on RSA being secure for my lifetime - and possibly even Sunak's.





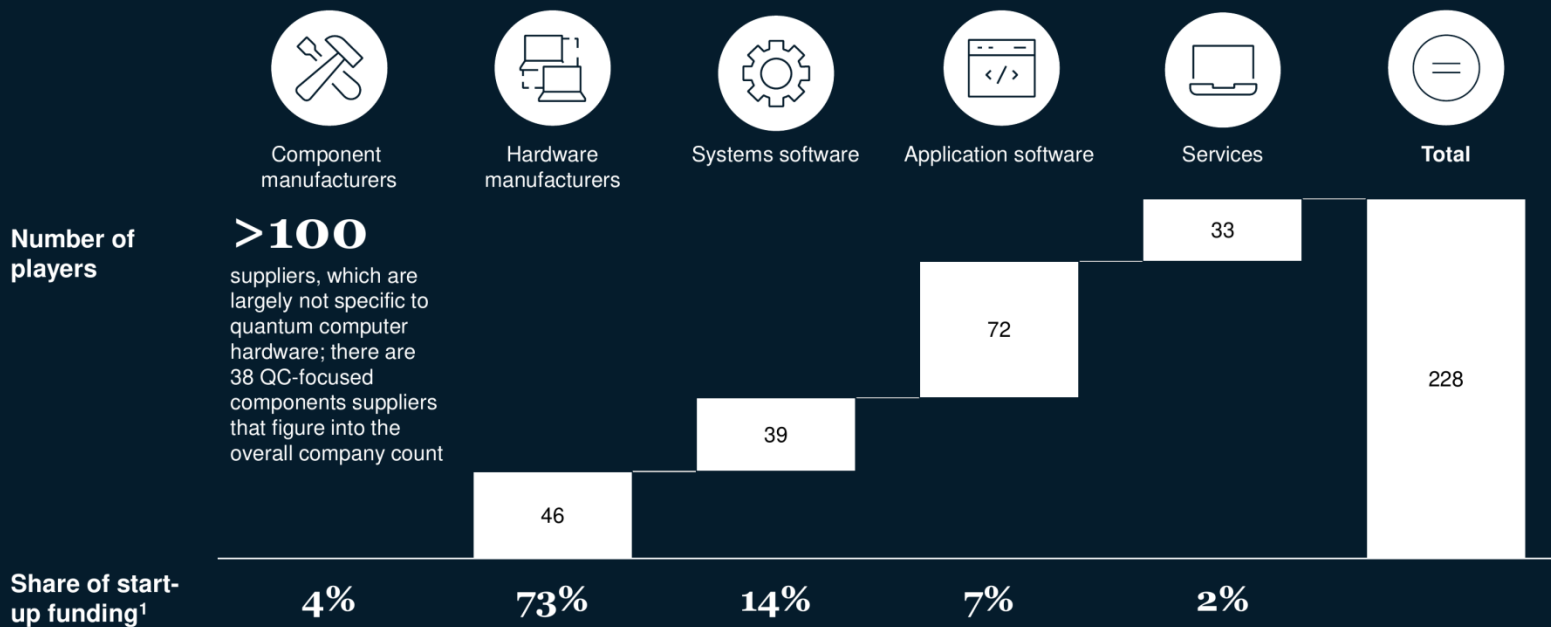
(cc) Olivier Ezratty, February 2022



We need to promote innovation and entrepreneurship to take the optimistic road

## Most players are component and application software companies, but hardware start-ups still get the biggest share of funding.

Number of QC players, by value chain segment<sup>1</sup>



1. Includes start-ups and incumbents that develop or offer QT products; see methodology pages for details.

2. Based on public investments in start-ups recorded on PitchBook and announced in the press; includes announced deals for 2021; excludes investments in internal QT departments or projects by incumbents; actual investment is likely higher.

Most players are component and application software companies, but hardware start-ups still get the biggest share of funding.

Number of QC players, by value chain segment **Success Story at 10h**



Component manufacturers

>100

suppliers, which are largely not specific to quantum computer hardware; there are 38 QC-focused components suppliers that figure into the overall company count

Number of players

Share of start-up funding<sup>1</sup>

4%



Romain Stomp



Applications

Quantum Technologies

Optics & Photonics

Impedance Measurements

Scanning Probe Microscopy

Nanotechnology & Materials Science

Sensors

1. Includes start-ups and incumbents that develop or offer QT products.  
2. Based on public investments in start-ups recorded on PitchBook and  
Source: CapitalIQ, Crunchbase, PitchBook, press search, Quantum Co

## Success Story at 15h30



Chipiron startup

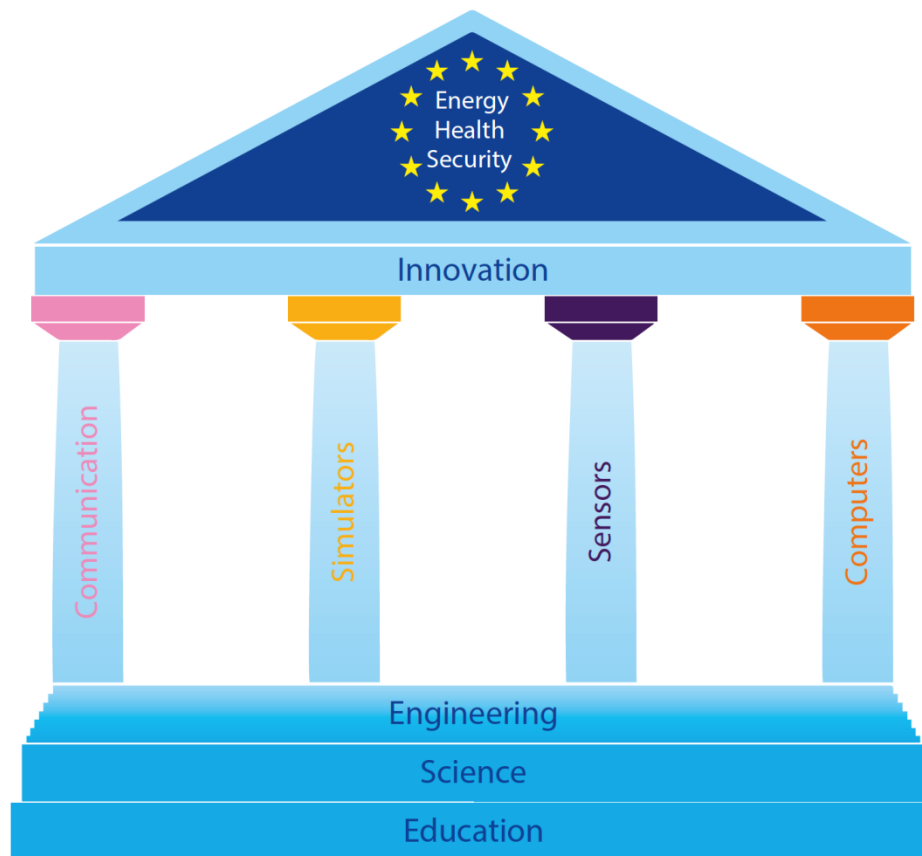
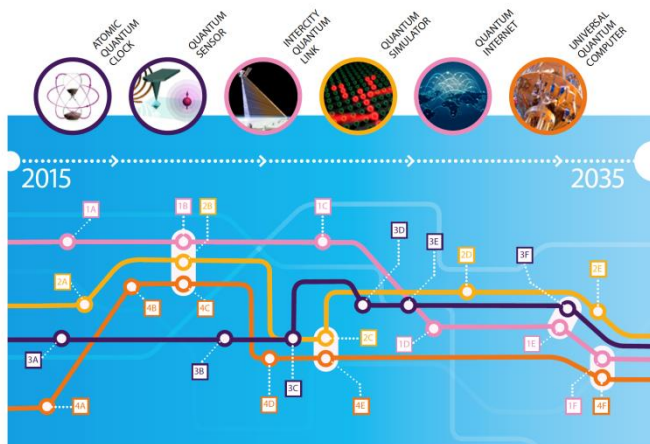


Dimitri Labat



An inclusive European programme will see excellent research teams and relevant industry actors collaborating on an ambitious roadmap towards a common set of goals, while balancing long-term quantum technology research with complementary investment in shorter-term programmes. Public support for innovation must be made available for companies to kick-start the supply chain for these new technologies and to translate laboratory demonstrators into commercial products. Elements of a European programme are shown in the diagram below.

## Quantum Technologies Timeline



Do you know these ?

TRL

Know-how

Innovative activity

Love Money

Claims

Licensing

Homme de métier

Challenge+

Scientipole

INPI

Statut JEI

Pre-maturation

BPI

Maturation

SATT

ASTRID

Incubateur

FIST

Centrale-Supelec Entrepreneur

## TRL

- TRL 1 – basic principles observed
- TRL 2 – technology concept formulated
- TRL 3 – experimental proof of concept
- TRL 4 – technology validated in lab
- TRL 5 – technology validated in relevant environment (industrially relevant environment in the case of key enabling technologies)
- TRL 6 – technology demonstrated in relevant environment (industrially relevant environment in the case of key enabling technologies)
- TRL 7 – system prototype demonstration in operational environment
- TRL 8 – system complete and qualified
- TRL 9 – actual system proven in operational environment (competitive manufacturing in the case of key enabling technologies; or in space)





Do you know these ?

TRL

Know-how

Innovative activity

Love Money

Claims

Homme de métier

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Statut JEI

Pre-maturation

Scientipole

BPI

Maturation

SATT

ASTRID

Incubateur

FIST

Centrale-Supelec Entrepreneur

## Eric Langrognet at 11h



- Engineer – Ecole Centrale
- CEO and founder of several companies
- Coach for entrepreneurs

Do you know these ?

Protecting your ideas

TRL

Know-how

Innovative activity

Love Money

Claims

Licensing

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INPI

Statut JEI

Pre-maturation

BPI

Maturation

SATT

ASTRID

Incubateur

FIST

Centrale-Supelec Entrepreneur

## Enrico Priori at 14h30



- PhD in laser physics.
- 20 years of experience in industrial property
- Expert in
  - drafting patent applications and defending them during examination procedures;
  - patentability, freedom to operate and infringement studies;
  - infringement litigation and patent validity.

Do you know these ?

## Financing your first steps

TRL

Know-how

Innovative activity

Love Money

Claims

Licensing

Homme de métier

Challenge+

Scientipole

INPI

Statut JEI

Pre-maturation

BPI

Maturation

SATT

ASTRID

Incubateur

FIST

Centrale-Supelec Entrepreneur

**16:50 - 17:40**

**Programme de prématuration du CNRS**, Patrick MOREAU, INP CNRS

**Activités & Programme de maturation**, Yann GERARD, SATT Erganeo

**Financing pre-matured – matured projects**, Xavier FANTON, SATT Lutech

**A new program for accelerating your innovation within Sorbonne University Alliance**,

Olivia LEROY, Faculté des sciences et ingénierie, Sorbonne Université

\*\*\*

**"AAP 2022 Valorisation" of the DIM QuantIP**, Pascale SENELLART, C2N, DIM QuantIP

## Program of the day

**09:00 - 09:30**

*Welcome coffee, instalation of posters*

**09:30 - 10:00**

**Valorization and quantum technologies**, Matthieu DELBECQ, LPENS, DIM QuantIP

**10:00 - 11:00**

**SUCCESS STORY: Zurich Instruments**, Romain STOMP

**11:00 - 12:00**

**Key principles for scientists aiming to found a start-up**,  
Eric LANGROGNET, Limpidea Management

**12:00 - 13:00**

*Lunch break*

**13:00 - 14:30**

*Poster session in parallel with Technological contest*

**14:30 - 15:30**

**Patent - a tool for innovation**, Enrico PRIORI, Atout[PI] Laplace

**15:30 - 16:30**

**SUCCESS STORY: Chipiron**, Dimitri LABAT

**16:30 - 16:50**

*Coffe break*

**16:50 - 17:40**

**Programme de prématuration du CNRS**, Patrick MOREAU, INP CNRS  
**Activités & Programme de maturation**, Yann GERARD, SATT Erganeo  
**Financing pre-matured – matured projects**, Xavier FANTON, SATT Lutech  
**A new program for accelerating your innovation within Sorbonne University Alliance**,  
Olivia LEROY, Faculté des sciences et ingénierie, Sorbonne Université

\*\*\*

**"AAP 2022 Valorisation" of the DIM QuantIP**, Pascale SENELLART, C2N, DIM QuantIP

**17:40**

*Technological contest winner announcement*  
*Poster prize announcement*